

Five year summary

Consolidated profit and loss account for years ended 31 March

	2003 £m	2002 £m	2001 £m Restated ⁽¹⁾	2000 £m Restated ⁽¹⁾	1999 £m Restated ⁽¹⁾
Turnover: Group and Share of Joint Ventures	1,012.2	880.9	711.7	525.3	428.6
Less: Share of Joint Ventures' turnover	(76.9)	(74.6)	(38.3)	(9.0)	(4.7)
Turnover	935.3	806.3	673.4	516.3	423.9
Cost of sales	(576.1)	(546.1)	(420.7)	(331.9)	(284.8)
Gross profit	359.2	260.2	252.7	184.4	139.1
Administrative expenses	(409.1)	(246.3)	(225.8)	(156.6)	(114.2)
Operating (loss)/profit: Group excluding Share of Joint Venture	(49.9)	13.9	26.9	27.8	24.9
Operations	(8.0)	24.8	39.1	34.7	27.0
Amortisation and impairment of goodwill	(41.8)	(9.4)	(8.9)	(4.6)	(0.5)
Employee Benefit Trusts	(0.1)	(1.5)	(3.3)	(2.3)	(1.6)
Operating profit: Share of Joint Ventures	14.2	14.5	8.7	3.2	0.9
Interest receivable and similar income	6.3	3.6	3.7	3.6	6.4
Operations	3.8	3.0	3.5	3.5	6.3
Joint Ventures	2.5	0.6	0.2	0.1	0.1
Amounts written off investments	(16.4)	–	–	–	–
Interest payable and similar charges	(15.8)	(11.1)	(8.1)	(3.6)	(1.4)
Operations	(5.8)	(3.6)	(3.5)	(1.2)	(0.4)
Joint Ventures	(10.0)	(7.5)	(4.6)	(2.4)	(1.0)
(Loss)/profit on ordinary activities before taxation	(61.6)	20.9	31.2	31.0	30.8
Operations	(10.1)	24.0	39.0	37.1	32.9
Joint Ventures	6.7	7.6	4.3	0.9	–
Amortisation and impairment of goodwill	(41.8)	(9.4)	(8.9)	(4.6)	(0.5)
Employee Benefit Trusts	(16.4)	(1.3)	(3.2)	(2.4)	(1.6)
Taxation on loss/profit on ordinary activities	7.3	(9.1)	(11.5)	(11.1)	(10.1)
Operations	9.1	(7.0)	(10.3)	(10.9)	(10.0)
Joint Ventures	(1.8)	(2.1)	(1.2)	(0.2)	(0.1)
(Loss)/profit on ordinary activities after taxation	(54.3)	11.8	19.7	19.9	20.7
Operations	(17.4)	15.7	26.9	24.5	22.6
Joint Ventures	4.9	5.5	3.1	0.7	(0.1)
Amortisation and impairment of goodwill	(41.8)	(9.4)	(8.9)	(4.6)	(0.5)
Employee Benefit Trusts	–	–	(1.4)	(0.7)	(1.3)
Dividends	(2.8)	(10.2)	(9.9)	(8.8)	(7.7)
Retained (loss)/profit for the year transferred to reserves	(57.1)	1.6	9.8	11.1	13.0
Basic (loss)/earnings per share	(58.7)p	13.1p	21.9p	23.0p	24.6p
Fully Diluted earnings per share	(58.7)p	12.8p	21.2p	22.1p	23.2p
Adjusted earnings per share ⁽²⁾	16.5p	31.4p	30.2p	26.5p	21.3p
Dividends per share	3.00p	11.34p	10.80p	10.00p	9.25p

⁽¹⁾ All comparatives restated following adoption of FRS 19 and UITF Abstract 34.

⁽²⁾ Adjusted earnings per share is before Metronet bid costs, amortisation of goodwill and pension surplus, exceptional items and Employee Benefit Trusts.

Five year summary continued

Consolidated balance sheet as at 31 March

	2003 £m	2002 £m	2001 £m Restated ⁽¹⁾	2000 £m Restated ⁽¹⁾	1999 £m Restated ⁽¹⁾
Fixed assets					
Intangible assets	49.5	72.7	75.3	81.0	5.5
Tangible assets	65.4	74.5	34.9	29.3	19.1
Investments in Joint Ventures	19.5	17.4	11.2	5.9	4.2
Investments – own shares	14.7	29.0	16.1	13.5	14.8
Investments – other	–	0.7	0.1	0.1	–
	149.1	194.3	137.6	129.8	43.6
Current assets					
Stocks	0.4	0.8	0.2	0.3	0.2
Debtors	244.2	228.8	188.0	161.9	96.2
Investments	7.5	9.3	17.3	15.6	64.6
Cash at bank and in hand	44.8	25.8	71.0	52.6	48.5
	296.9	264.7	276.5	230.4	209.5
Current liabilities					
Creditors: amounts falling due within one year	(302.5)	(276.3)	(231.3)	(197.0)	(158.5)
Net current (liabilities)/assets	(5.6)	(11.6)	45.2	33.4	51.0
Total assets less current liabilities	143.5	182.7	182.8	163.2	94.6
Creditors: amounts falling due after more than one year	(51.1)	(43.4)	(40.5)	(40.4)	(2.4)
Provisions for liabilities and charges	(22.7)	(23.9)	(29.1)	(24.0)	(18.6)
Net assets	69.7	115.4	113.2	98.8	73.6
Capital and reserves					
Called up share capital	0.5	0.5	0.5	0.5	0.5
Share premium account	55.4	42.1	41.0	37.3	31.8
Capital redemption reserve	0.2	0.2	0.2	0.2	0.2
Merger reserve	8.7	8.7	8.7	8.7	–
Profit and loss account	4.9	63.9	62.8	52.1	41.1
Shareholders' funds – equity interests	69.7	115.4	113.2	98.8	73.6

⁽¹⁾ All comparatives restated following adoption of FRS 19 and UITF Abstract 34.

Five year summary continued

Consolidated cash flow for years ended 31 March

	2003 £m	2002 £m	2001 £m Restated ⁽¹⁾	2000 £m Restated ⁽¹⁾	1999 £m Restated ⁽¹⁾
Operating loss/(profit)	(49.9)	13.9	26.9	27.8	24.9
Operations	(8.0)	24.8	39.1	34.7	27.0
Amortisation and impairment of goodwill	(41.8)	(9.4)	(8.9)	(4.6)	(0.5)
Employee Benefit Trusts	(0.1)	(1.5)	(3.3)	(2.3)	(1.6)
Depreciation charges	22.2	17.1	11.5	9.3	7.1
Impairment of fixed assets	1.8	–	–	–	–
Amortisation of goodwill	11.1	9.4	8.9	4.7	0.5
Impairment of goodwill	30.7	–	–	–	–
Amortisation of own shares	(0.4)	1.8	3.6	3.1	2.4
Loss/(profit) on disposal of tangible fixed assets	0.4	(0.3)	(0.7)	(0.4)	(0.6)
(Profit)/loss on disposal of current asset investments	–	(0.1)	(0.3)	0.5	–
Loss/(profit) on disposal of fixed asset investments – own shares	0.3	–	(0.1)	–	–
(Profit) on disposal of current asset non-liquid investments	(0.1)	(0.7)	–	–	–
Decrease/(increase) in stocks	0.4	(0.6)	0.1	(0.1)	–
Decrease/(increase) in debtors	9.0	(42.2)	(22.1)	(45.4)	(13.1)
(Decrease)/Increase in other creditors due within one year	(4.2)	35.0	15.6	13.6	(2.5)
Increase in other creditors due after one year	0.6	1.2	0.5	0.8	2.4
Increase/(decrease) in other provisions for liabilities and charges	4.6	–	–	0.2	(0.1)
(Decrease)/(increase) in pension fund provision	(5.8)	(5.2)	5.1	5.2	5.8
Exchange rate effect on current assets	(0.6)	–	0.1	–	–
	20.1	29.3	49.1	19.3	26.8
Operations	19.5	29.6	47.2	19.0	25.7
Employee Benefit Trusts	0.6	(0.3)	1.9	0.3	1.1
Increase/(decrease) in amounts due to sub-contractors	6.5	(9.0)	12.1	1.5	0.5
Net cash inflow from operating activities	26.6	20.3	61.2	20.8	27.3
Dividends received from Joint Ventures and Associates	6.5	0.8	0.6	–	–
Returns on investments and servicing of finance	(2.2)	(0.4)	0.5	3.0	5.8
Taxation	(1.8)	(11.0)	(12.2)	(14.4)	(9.0)
Capital expenditure and financial investment	(18.8)	(66.6)	(19.1)	(5.8)	(15.2)
Acquisitions and disposals	(9.4)	(9.6)	(1.3)	(61.6)	(1.4)
Equity dividends paid	(6.6)	(8.9)	(8.1)	(8.0)	(7.1)
Management of liquid resources	1.7	7.8	(1.4)	49.1	(12.7)
Financing	34.3	12.5	(1.8)	17.8	–
Increase/(decrease) in cash	30.3	(55.1)	18.4	0.9	(12.3)

⁽¹⁾ All comparatives restated following adoption of FRS 19 and UITF Abstract 34.

Five year summary continued

Reconciliation of net cash flow to movement in net debt

	2003 £m	2002 £m	2001 £m Restated ⁽¹⁾	2000 £m Restated ⁽¹⁾	1999 £m Restated ⁽¹⁾
Increase/(decrease) in cash	30.3	(55.1)	18.4	0.9	(12.3)
Cash outflow due to lease repayment	2.7	2.9	3.1	1.5	–
Cash inflow/(outflow) due to change in liquid resources	(1.7)	(7.8)	1.4	(49.1)	12.7
Cash inflow from short-term loans (non-EBT)	(33.0)	(12.3)	(1.9)	(0.6)	–
Cash outflow from redemption of loan stock	0.8	0.4	0.7	–	–
Cash outflow from short-term EBT loans	–	–	–	3.0	–
Cash inflow from long-term loans	(4.6)	(3.4)	(0.1)	(28.3)	–
(Increase)/decrease in net debt resulting from cash flows	(5.5)	(75.3)	21.6	(72.6)	0.4
Increase in net debt from new finance leases	(3.6)	(2.9)	(2.6)	(8.1)	–
Increase in net debt from loan note issue	–	–	–	(2.8)	–
Increase/(decrease) in current asset investment market value	0.1	(0.2)	0.4	(0.3)	0.1
Profit/(loss) on sale of current asset investments	–	0.1	(0.1)	(0.5)	–
Translation differences	0.5	0.1	(2.1)	(0.8)	(0.1)
Movement in year	(8.5)	(78.2)	17.2	(85.1)	0.4
Net (debt)/funds at 1 April	(37.3)	40.9	23.7	108.8	108.4
Net (debt)/funds at 31 March	(45.8)	(37.3)	40.9	23.7	108.8

⁽¹⁾ All comparatives restated following adoption of FRS 19 and UITF Abstract 34.