

## Transport

Turnover £312.0m  
Contribution £48.3m

Highways & Transportation  
Rail

Percentage of Group turnover  
**33.4%**

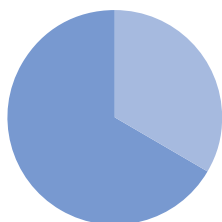
## Design and Government Services

Turnover £195.9m  
Contribution £32.5m

Design, Environment and Engineering (DE<sup>2</sup>)  
Business Services  
Asset Management  
Investments

Percentage of Group turnover  
**20.9%**

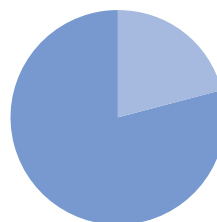
## Segmental overview



Atkins is one of the foremost providers of consultancy and support services to the UK transport sector. Our Highways & Transportation (H&T) and Rail businesses offer an unrivalled breadth of services covering all aspects of surface transport, from initial planning and design to network management and maintenance.

Atkins is the UK market leader in highway services to the Highways Agency and also supports many local authorities. Our services include highway management and design, transport planning, integrated highway services and transport systems consultancy.

Atkins is also the leading supplier of engineering design services to the UK rail market. As part of the Metronet consortium, Atkins is embarking on a 30-year contract to modernise and maintain over two thirds of the London Underground.



Design and Government Services provides multi-discipline design and engineering, business technology, education and asset management services.

Although predominantly public-sector based, the division applies its expertise to providing integrated solutions to a wide range of private-sector organisations. In addition, our Investments arm provides financial and technical support to the Group's participation in PPP and PFI projects.

### Joint Ventures

Our Investments business manages investments in PPP/PFI Joint Ventures. In the UK our share of turnover from these was £24.5m in 2002/3. This figure is not included in the segmental analysis above.

### Business stream Managing Directors



Richard Deacon  
Highways & Transportation



Tony Fletcher  
Rail



Norman Schunter  
Design, Environment  
& Engineering



Michael Foote  
Business Services



David Clements  
Investments  
& Government Services

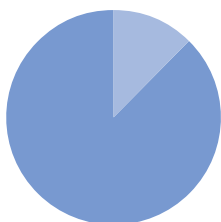
## Industry

**Turnover** £116.4m  
**Contribution** £15.8m

- Aviation & Defence Systems
- Nuclear
- Power
- Process
- Telecoms
- Water

Percentage of Group turnover

**12.4%**



Industry provides consultancy and design services to the aviation and defence, nuclear, power, process, telecoms and water industries.

The services we provide include technical, engineering and planning consultancy, design and construction management, programme and project management and regulatory advice.

Our clients include blue chip private sector organisations, UK nuclear licence holders, oil & gas and pharmaceutical companies, telecommunication operators, eight of the ten UK water companies, the Ministry of Defence and the Environment Agency.



**Ivor Catto**  
Industry

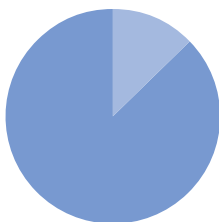
## Commercial Services

**Turnover** £118.4m  
**Contribution** £19.3m

- Cost management (Faithful & Gould)
- Property management and agency (Lambert Smith Hampton)

Percentage of Group turnover

**12.7%**



Commercial Services provides cost and property management and agency services to the owners of commercial and industrial property.

Faithful & Gould (F&G) is one of the UK's leading quantity surveyors, and has a strong reputation in project management. Public and private sector clients include Network Rail, Royal Bank of Scotland and BP.

Lambert Smith Hampton (LSH) provides a broad range of property management and agency services and has the widest geographical spread of any UK based commercial property consultancy.



**Richard Hall**  
Faithful & Gould



**Chris Boulton**  
Lambert Smith Hampton

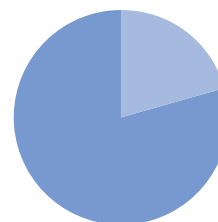
## International

**Turnover** £192.6m  
**Contribution** £7.9m

- North America
- Rest of the World

Percentage of Group turnover

**20.6%**



Our North American operations comprise programme and cost management companies Faithful & Gould and Hanscomb, and Atkins Americas, a full service architecture and engineering company which also provides design build, environmental and systems integration services.

Outside the US, the primary overseas operations are in the Middle East, Europe and China/Hong Kong, where we provide design and engineering services.

### Joint Ventures

Our share of revenue from TFMC (Proprietary) Ltd which provides asset management to South Africa Telkom was £44.6m. Our share of revenue from DG21 LLC which supplies support services to the US Navy in Diego Garcia, was £7.8m. These figures are not included in the segmental turnover above.



**Paul Wood**  
North America