

Group five-year summary

IFRS	2006 £m	2005 £m	2004 pro forma £m	2004 £m
Income				
Revenue (including share of joint ventures and associates)	5,852	4,938	4,239	4,239
Profit from continuing operations before exceptional items and amortisation of intangible assets	144	115	94	94
Exceptional items	(19)	16	5	(2)
Amortisation of intangible assets	(1)	—	—	—
Profit from continuing operations	124	131	99	92
Net investment income	1	10	7	28
Profit from continuing operations before taxation	125	141	106	120
Profit from discontinued operations before taxation	—	—	180	180
	125	141	286	300
Capital employed				
Equity/shareholders' funds	387	292	227	302
Liability component of preference shares	90	98	103	—
Net cash	(284)	(301)	(67)	(67)
	193	89	263	235
Statistics				
Adjusted earnings per ordinary share*	27.3p	24.1p	22.1p	22.5p
Basic earnings per ordinary share	21.2p	24.9p	58.7p	57.4p
Diluted earnings per ordinary share	21.0p	24.7p	58.1p	56.9p
Proposed dividends per ordinary share	9.1p	8.1p	6.6p	6.6p
Profit from continuing operations before exceptional items and amortisation : revenue	2.5%	2.3%	2.2%	2.2%

Notes

Figures for the three years ended 31 December 2006 shown above were prepared under International Financial Reporting Standards (IFRS) with pro forma figures shown for the year ended 31 December 2004 which include the impact of IAS 32 and IAS 39 as if the Group had adopted them for that year.

*Adjusted earnings per ordinary share before exceptional items, amortisation of intangible assets and appropriations arising on the buy-back of preference shares and including the results of discontinued operations have been disclosed to give a clearer understanding of the Group's underlying trading performance.

UK GAAP	2004 £m	2003 as restated £m	2002 as restated £m
Profits			
Turnover (including share of joint ventures and associates)	4,171	3,678	3,441
Operating profit – before goodwill amortisation and exceptional items	173	161	149
Goodwill amortisation and impairment	(35)	(17)	(21)
Exceptional items	142	5	(9)
Profit on ordinary activities before interest	280	149	119
Net interest payable	(23)	(31)	(31)
Profit before taxation	257	118	88
Capital employed			
Shareholders' funds	413	231	192
Net cash	(67)	(124)	(67)
	346	107	125
Statistics			
Adjusted earnings per ordinary share**	23.4p	20.6p	16.1p
Basic earnings per ordinary share	43.8p	16.9p	8.5p
Diluted earnings per ordinary share	43.4p	16.7p	8.4p
Proposed dividends per ordinary share	6.6p	6.0p	5.4p
Operating profit before goodwill amortisation and exceptional items : turnover	4.2%	4.4%	4.3%

Notes

Figures for the three years ended 31 December 2004 shown above were prepared under UK generally accepted accounting principles (UK GAAP) as applied in the Company's annual report and accounts 2004. An explanation of the transition from UK GAAP to IFRS and reconciliations showing the effects of changes in presentation and accounting policies arising from the adoption of IFRS are set out in Note 37 of the Company's annual report and accounts 2005.

**Adjusted earnings per ordinary share before goodwill amortisation and impairment, exceptional items and appropriations arising on the buy-back of preference shares have been disclosed to give a clearer understanding of the Group's underlying trading performance.