

Company Overview

Activities

The Capita Group Plc is the UK's leading business process outsourcing and professional services company. The Group's service capabilities include customer services, administration and support, human resources, information and communications technology, property consultancy, finance and treasury and consultancy and change management. Across public and private sectors Capita delivers efficient, quality support services from our onshore, nearshore and offshore business centres, adding real value to our clients' performance.

Share Data

Market Cap (£m)	4,675
Ticker	CPI LN
Shares in issue	621m
Beta Volatility	0.61

Performance

1 day	%	(1.4%)	FTSE 100	(0.0%)
1 w	%	2.0%		1.6%
1 m	%	5.3%		2.8%
3 m	%	19.1%		4.4%
6 m	%	12.2%		(16.7%)
1 yr	%	13.2%		(27.6%)

Dividends

Dividend yield	2007	YoY
	1.6%	
Dividend per share	12.0p	33.3%

Analyst Recommendations

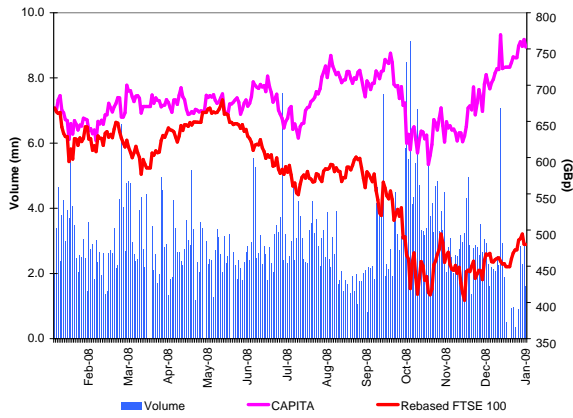
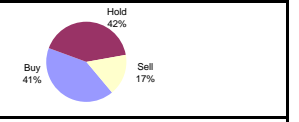
52 wk high	Gbp	773.50	6,377.00
52 wk low	Gbp	550.00	3,665.20
52 wk high	%	97.3%	70.7%
52 wk low	%	136.8%	122.9%

Key Ratios

Return on equity	2007	YoY
	50.1%	16.8%
Return on capital		
	30.1%	4.1%
EBITDA		
	309	18.2%
EBITDA margin		
	14.9%	-0.9%
EBIT		
	262	19.9%
EBIT margin		
	12.6%	0.5%

Analyst Recommendations

Buy	5
Hold	5
Sell	2

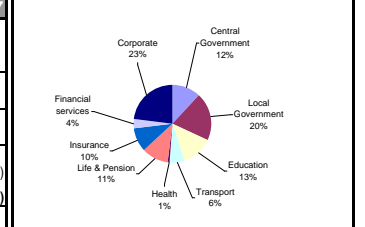


Profit Analysis: Year End 31-December

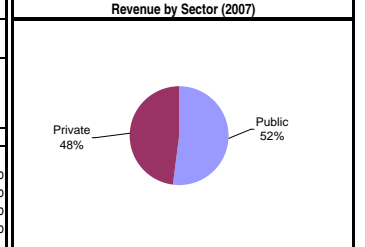
		UK GAAP		IFRS			
		2002	2003	2004	2005	2006	2007
Continuing operations:							
Revenue	£m	898	1,081	1,282	1,436	1,739	2,073
Cost of sales	£m	665	805	956	1,055	1,257	1,498
Gross profit	£m	276	276	327	381	482	575
Administrative expenses	£m	151	172	173	214	264	313
Other expenses (Income)	£m	(5)	0	0	0	0	0
Operating profit	£m	87	104	104	167	218	262
Finance revenue	£m	0	0	0	0	1	2
Finance costs	£m	0	0	(12)	(14)	(26)	(36)
Net Finance costs	£m	(9)	(10)	(12)	(14)	(25)	(34)
Profit before tax	£m	94	94	92	153	193	228
Income tax expense	£m	(30)	(34)	(39)	(46)	(54)	(62)
Profit for the year from continuing operations	£m	63	59	52	107	140	166
Discontinued operations:							
Loss on discontinued operations	£m	0	0	(2)	0	0	0
Profit on ordinary activities before taxation	£m	63	59	50	107	140	166
Attributable to:							
Equity holders of the parent	£m	63	59	50	107	140	166
Minority interest (equity)	£m	0	(0)	(0)	(0)	(0)	0
Profit for the year	£m	63	59	50	107	140	166
Earnings per share							
- basic		7.20p	8.89p	15.13p	16.28p	22.32p	27.09p
- diluted		6.81p	8.42p	15.00p	16.05p	21.80p	26.64p
- basic (excluding discontinued operations)		7.20p	8.89p	15.46p	16.28p	22.32p	27.09p
- diluted (excluding discontinued operations)		6.81p	8.42p	15.33p	16.05p	21.80p	26.64p

Turnover Analysis for 2007

Revenue by Market



Revenue by Sector (2007)



Key P&L Data

		2006	2007
HR solutions	£m	206	246
Property consultancy	£m	199	232
Insurance and specialist services	£m	283	325
Financial services	£m	121	157
Integrated services	£m	301	302
ICT and advisory services	£m	252	292
Life and pensions	£m	184	256
Professional services	£m	192	264
Total Revenue	£m	1,739	2,073

Key Balance Sheet Data

		2006	2007
Working capital	£m	(130)	(130)
Assets held for sale	£m	20	NA
Net capital employed	£m	713	808
Net financial position	£m	(387)	(477)
Shareholders' equity	£m	326	332
Cash flow from operating activities	£m	217	256
Free cash flow	£m	154	184
Surplus/ (Deficit)	£m	29	(55)

Cash flow and NFP for 2007

Net CF from operating activities	256
Net capital expenditure	(72)
Net CF from other investing activities	(111)
Free cash flow	184
Changes in equity	23
Dividends paid	(219)
Changes in Debt	66
Others	2
Surplus/ (Deficit)	(55)
Total Financial Assets	61
Total Financial Liabilities	(538)
Net financial position	(477)

Corporate Financial Calendar (Last updated 02/01/09)

Announcement of full year results	26-Feb-09
Ex-dividend date	8-Apr-09
Final Dividend Record date	14-Apr-2009
2009 Annual General Meeting	6-May-09
Final Dividend Payment date	18-May-2009
Announcement of half year results	23-Jul-2009

Top Shareholders

	%
INVESCO Asset Management Ltd.	12.2
Baillie Gifford & Co Ltd.	5.0
Fidelity International Ltd.	4.9
Scottish Widows Investment Partnership Ltd.	3.9
Legal & General Investment Management Ltd.	3.5
William Blair & Company LLC	2.9
Total	32.4

Management

Eric Walters	Non-Executive Chairman
Paul Pindar	Chief Executive Officer
Gordon Hurst	Group Finance Director
Paddy Doyle	Executive Director
Simon Pilling	Chief Operating Officer
Martina King	Non-Executive Director
Bill Grimsey	Non-Executive Director
Martin Bolland	Senior Non-Executive Director
Maggi Bell	Business Development Director

Latest Announcements (Last updated 02/01/09)

19/12/2008: The Competition Commission (CC) has today published an issues statement as part of its inquiry into the completed acquisition of IBS OPENSystms plc (IBS) by Capita Group plc
 16/12/2008: BDML Connect, part of Capita Insurance Services, has appointed Melvin Everest to head up its new Thornside pet claims operation
 10/12/2008: The OFT has published the text of its decision on the acquisition by Capita Group plc of IBS OPENSystms plc which was referred to the Competition Commission on 19-Nov-08
 01/12/08: Notified alteration to total voting rights in accordance with the FSA's Disclosure and Transparency Rules provision 5.6.1R
 01/12/08: The Company was awarded the accolade of Payroll Outsourcing Provider of the Year in this year's Pay Magazine annual awards
 19/11/08: LSC appointed the Company for learner support services
 19/11/08: OFT referred Capita's acquisition of IBS OPENSystms to the Competition Commission
 18/11/08: Issued its interim management statement covering the 10 months to 31 October 2008 and activity to date
 13/11/08: Selected as preferred bidder by Sheffield City Council to deliver a partnership to help drive business transformation for the benefit of the entire Sheffield community
 12/11/08: Signed a contract with the Department of Health to develop and deliver NHS Choices, the digital channel to connect citizens and intermediaries with the NHS
 04/11/08: Selected by Abbey Life Assurance Company Limited and Deutsche Bank AG to provide administrative services for approx. 1.1 million life and pension policies

IR Contacts

Joint Brokers	Deutsche Bank, 020 7545 8000
	Citi, 020 7986 6000
Financial PR	Financial Dynamics, 020 7269 7192
	Capita Registrars, 0871 664 0300